BCBROADCAST
A PUBLICATION OF THE BEDFORD COUNTY DEVELOPMENT ASSOCIATION

BCDA’s Annual Meeting
looks to tomorrow as it celebrates today

To celebrate the successes of the past year, and look to the future, the Bedford County Development Association held its annual meeting at the Omni Bedford Springs Resort and Spa in August.

Following a comprehensive review of the year’s important economic development efforts, the meeting’s keynote speaker, Gregory F. Krug, was introduced.

President and CEO of Lampire Biological Laboratories, Krug outlined his vision for the future of the biotechnology industry, with focus on Bedford County’s potential for growth.

Since 1989, based on its location and welcoming attitude, Lampire has had a meaningful relationship with the Bedford County economic development community.

“I feel very close to Bedford County,” Krug said. “The decision to establish a facility here has had great potential for growth in the highly skilled biotechnology industry and in turn is likely to have a long-lasting, positive impact on Bedford County’s economy.”

Krug discussed his company’s ability to attract other biotechnology firms to Bedford County and the surrounding region.

“Lampire is a multi-million-dollar company that is creating biologics that are components of lifesaving, and life sustaining diagnostic tools, pharmaceuticals, environmental products and cosmetics, among others,” Krug explained.

Krug remains a strong advocate for the creation of training and educational programs to develop a skilled workforce that can sustain future growth for Lampire and others in the biotech industry.

“We have invested millions of dollars in our Bedford County facilities,” Krug said. “That now includes more than 400 acres of farmland, 5,000 animals and 17 different species.”

“We hire many types of scientists. These include immunologists, biologists, microbiologists, chemists, molecular biologists and veterinarians,” Krug said.

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EXPERIENCE BEDFORD COUNTY
Charming shops and restaurants in a downtown where George Washington
planned his move westward.

Omni Bedford Springs Resort with its superior spa, golf course and restaurants. A beautiful
resort where 13 U.S. presidents have visited!

The historic Lincoln Highway runs through Bedford County passing by unique roadside attractions and
welcoming towns and villages.

History buffs will cherish the opportunities to step back in time at the Fort Bedford Museum and experience
the living history of Old Bedford Village.

Take a ride around the region to visit the delightful covered bridges of Bedford County, national treasures.

Spend a lovely day at Shawnee State Park, voted the best state park in Pennsylvania.

Healthcare providers throughout the world are benefitting from the work that is being done at Lampire, right here in Bedford County,” Krug stated. “That’s why we are developing our workforce to be competitive on a global level.

We are a global business.”

Greg Krug, President/CEO, Lampire Biological Laboratories

continued on page 2
BEDFORD CANDIES EXPANDS
Wiley Family invests in new facility

In 2010, Tammy Wiley, who had worked for the business over several years, purchased Bedford Candies. The company had been owned and operated by the Softiakos Family since 1929.

Tammy’s vision to grow and expand the company was realized during the ensuing years. This fall, working with her son Adam—who is co-owner—Wiley’s overseeing the construction of a $1 million combination warehouse on five (5) acres, production facility and administrative headquarters. The new 10,080 square foot facility located in Osterburg is about half way between the company’s Bedford and Altoona retail shops.

Bedford Candies offers 80 varieties in milk chocolate, white chocolate and dark chocolate. They added a gourmet popcorn line in 2013.

BCDA helped the Wileys to secure a $400,000, 15-year term loan at a fixed two percent rate. The loan is funded through the Pennsylvania Department of Community and Economic Development.

The business currently employs 25 full and part-time workers with plans to create four additional full-time jobs.

Students from Bedford High School are national technology champions – again!

As new technologies are introduced on an almost daily basis, it is critical for students to develop the skills needed to meet the demands of a tech-driven economy.

The students at Bedford High are not only keeping pace, they are leading the way into the future. The proof of this is the school’s recent first-place finish at the National Technology Championship held in Orlando, Florida. This is two years in a row that Bedford has had multiple place winners and a national championship.

This year Bedford High School placed three teams in the top ten finalists, including the first-place winner which built an animatronic Thomas Edison.

The contest was sponsored by the Technology Student Association.

Doug Gerber, chair of the Bedford County Development Association, noted that Bedford County Schools are creating many of the best and brightest technology students in the nation.

“The fact that three of the top ten entries were from Bedford County, is a strong indicator that we are on the cutting edge of technology education. The skills these students are acquiring, and their ability to use them, bode well for Bedford County’s future,” Gerber said.

There are some 250,000 student members of the TSA, with about 5,000 participating in the contest.

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Doug Gerber, BCDA Chair

Tyten, Tammy and Adam Wiley at the groundbreaking of their new $1 million facility.

Casey Johnson and Nicholas Sermanek showcase this year’s Animatronics entry for TSA, a robotic Thomas Edison capable of walking, talking and demonstrating the invention of the light bulb. The students used 13 separate motors and over 500 lines of handwritten codes in creating the entry. Approximately 400 hours went into the project which took first place at the National TSA competition. This was the second year that the Bedford students placed first.

Bedford High School Senior, Casey Johnson designed and built his own low-cost and high-precision 3D printer. He then spent a year bringing it to market via crowdfunding. He established an LLC to develop the business and created a professional website and crowdfunding page www.pingo3d.com.

[Photo]: Bill Liechtm, Omni Bedford Springs Resort & Spa, Doug Gerber, BCDA Chair, Beth Slavyn, BCDA, Gregory Krug, Lampire Biological Laboratories, Representative Jesse Topper and Congressman Bill Shuster.

[Photo 2]: TSA students explained their Architectural Renovation project where students were tasked to design a house using a 40’ x 8’ shipping container and their Video Game Design project. The theme was “Arcade Games. Students designed the game and built and designed the arcade style console. (l-r): Lance Daugue, Casey Johnson, Nicholas Sermanek, Luke Daugue, Cody Kleinert, and Matt Bolman, Executive Director Bedford County Technical Center.
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During the past 10 years REI has created approximately 280 jobs, awarded $241,000 in grants to 21 local nonprofit organization and provided nearly 16,000 hours in volunteer service. Annual property taxes are approximately $265,000.

The BCDA congratulates both businesses on their 10th Anniversaries with best wishes for many more years of success!

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Students had the chance to tour the BRP plant as well as speak to other businesses and post-secondary schools about what they have to offer.

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Eric Kidd, Marketing Director, Bedford Reinforced Plastics

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The Summit included over 2,000 participants from more than 60 countries. As a part of the Pennsylvania delegation, Brumbaugh worked at the state’s booth and met with international businesses and site selectors.

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Tim Kams, Estimator, explains how BRP’s materials are manufactured and used to construct many different products.

Brent Smith, Process Improvement Manager, BRP speaks to students at Manufacturing Day.
New Microloan Program: A capital idea

BCDA has added a new tool to its economic development kit.

One of the great challenges facing startups and established companies alike is securing the capital needed for start-up costs of business expansion projects.

Working together with JARI, the Cambria County economic development group, the SBA Microloan Program is expanding into Bedford County.

Some of the details of the program include:
- Maximum loan amount $50,000
- Loan can be used for equipment, working capital, and non-building related expenses.
- 6-year maximum term
- 5.0 to 7.5 percent interest, fixed
- No matching funds required
- Technical assistance required

Anyone interested in taking advantage of this microloan program should contact BCDA at (814) 623-4816.

Regional Partners Provide Funding for Bedford County Businesses

<table>
<thead>
<tr>
<th>Loan Type</th>
<th>Amount</th>
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<tr>
<td>SAPDC Loans</td>
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<tr>
<td>Juli’s Wearable Art</td>
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Microloan Program Funds Second Bedford County Business

The Bedford County Development Association (BCDA) and JARI are pleased to announce funding for a second microloan business in Bedford County, Manor Meadows Farm, a Land of Lakes approved dairy farm, is owned and operated by Kenneth Stanton.

Manor Meadows Farm began approximately five years ago when Stanton was deeded a piece of his parents’ property. He is purchasing an additional herd of dairy cows in order to increase his production.

“This process was a walk-in-the-park and I appreciate BCDA’s assistance in referring me to the Microloan Program,” noted Stanton.

Three Generations of Local Farmers

Lincoln Highway Farms, LLC was approved for a $400,000, 12-year term loan at a fixed two (2) percent rate through Southern Alleghenies Planning & Development Commission to assist in the construction of a 40,882-square-foot hog finishing barn on 172 acres. The barn will house 4,800 hogs. Lincoln Highway Farms, co-owned by Carl Egolf and his son, Adam, is entering into the hog farming industry and has secured a contract with Country View Family Farms.

Katiflin, Adam, Roben, Carl and Geraldine Egolf at their new swine finishing barn in Schellsburg.
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**TOTAL BC LOANS APPROVED $4,995,500**

ID GRAPHICS AWARDED FIRST MICROLOAN
Program a collaboration between BCDA and JARI

id graphics, LLC, located in Everett, was named the first recipient of the new BCDA/JARI Microloan Program. The firm was awarded a $31,000 loan for the purchase of new equipment that will allow the company to expand its in-house capabilities to include laser engraving.

Id graphics has demonstrated consistent growth over the past decade and continues to expand the portfolio of its design services.

Both BCDA and JARI are pleased to be able to offer this new microloan program. Bette Slayton, BCDA president, along with Linda Thompson, president of JARI, expressed their support of the new program.

“We’re pleased to have this flexible new loan program now available in Bedford County,” said Slayton.

“Both BCDA and JARI were extremely helpful and made the application process very easy. It is a wonderful resource for small businesses in our area to have access to. We are also looking forward to the guidance that JARI will be able to provide us in moving forward with business growth,” Monica Meckes said.

“JARI is very excited to be working with a homegrown small business in Bedford County and we are hoping to assist more businesses over time,” Thompson said.

Corey and Monica Meckes, owners and operators of id graphics, have worked to build a reputation for excellence in customer service and innovation in graphic design. Other services include printing solutions and promotional products for both businesses and individuals.

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Ken Stanton, Owner/Operator of Manor Meadows Farm standing with his prize-winning cow.
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EST. 1929

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