BCDA offers assistance with:

• Available Sites and Buildings • Low-Interest Business Financing
• Entrepreneurial Development • Tax Free Keystone Opportunity Zones
• Workforce Development

When there’s a need — BCDA will find a way....

BCDA’s Board meets monthly to develop and implement economic development policies that positively affect Bedford County and the state. Visit our website: www.bcda.org

We Believe in Bedford County and Our Workforce!
This is what motivates us and has become our message...
Craig Timoney, president of Timoney Management, and William Liedholm, general manager of Timoney's Omni Bedford Springs Resort and Spa, have joined the BCDA board of directors.

Liedholm has been an active member of the BCDA for several months, and he has been impressed with the work that BCDA does to attract and retain businesses in the region.

Liedholm said, "I believe the quality of life here is directly related to the strong core values that are instilled in this region. We want to make sure that people who come to this area feel a sense of family and a sense of pride in the community they call home."

Liedholm has spent 35 years growing his restaurant business in Pennsylvania and West Virginia. Timoney Management owns and operates six Burger King franchises, winning the Franchisee of the Year in 1990.

Though he has only been in his current position for several months, Liedholm has been impressed with the work that BCDA does to attract and retain businesses in the region. "I believe the quality of life here is directly related to the strong core values and sense of family instilled in this region," he said.

Gerber believes that Liedholm's international experience will prove to be invaluable to BCDA's efforts.

Craig Timoney has spent 35 years growing his business in Pennsylvania and West Virginia. Timoney Management owns and operates six Burger King franchises, winning the Franchise of the Year in 1990.

Timoney sees his role on the Board as one of recruitment and encouragement. "I hope to be able to network with anyone who can help bring another employer to Bedford County to create more jobs," he said. "We should also contact our existing businesses to see if there is any way we can help them expand in Bedford County."

Timoney said that Bedford County's greatest asset is its workforce. "Our people make great employees," he said. "They truly love living in Bedford County and want to stay in this area and enjoy the outdoors. They like the small-town way of life."
Rockland: Meeting the challenge of global competition

Rockland Manufacturing is ready to evolve, grow and meet the many challenges of doing business in a global marketplace.

The year 2010 marked the 25th anniversary of Rockland Manufacturing and the third company to operate under the name Rockland. The three companies include Rockland Manufacturing of Rothsville, Pennsylvania; Rockland Construction, and Corle Building Systems.

The three companies operate under one roof,” Kmetz said. “We are up 18 percent over last year’s sales at this time. And we have increased our business 15 percent.

“We are working toward moving toward having all of our customers deliver a high-quality product,” said Kmetz. “We have a great group of engineers and manufacturers. This year, Corle installed a new plasma cutting system and a new automatic coil handling, making it a more efficient manufacturing process. We are able to get increased tonnage out the door,” Kmetz said. Corle operates as three separate, but fully integrated, organiza- tions.

We are happy — free to enjoy what we've been doing a great job. The company has hired draftsman and new US employees. For example, the Challenge Program was given an automatic coil handling machine and a new gutter machine, and added 8 welding stations last year.

This year Corle Building Systems added a second folding machine and a new gutter machine, and added 8 welding stations last year.

Kmetz wanted to ensure that his company's role in the Challenge Program was given some notice. Working with these Bedford County high schools, Corle Building Systems develops a relationship with students in the hope that they may someday work as workers. For example, the Challenge Program keeps the company for an eight-week summer internship opportunity. Kmetz and the company take great pride in participating with the Challenge Program.

The Challenge Program began in 1998. “We have some company for an eight-week summer internship opportunity. Kmetz and the company take great pride in participating with the Challenge Program.

Frank Kmetz, vice president and national sales manager, “We are up 18 percent over last year’s sales. We are up 18 percent over last year’s sales at this time. And we have increased our business 15 percent.”

“We are growing as rapidly as it is possible to keep our equipment current,” said Mike Cottle, executive vice president. “On the business side, one of our premier accomplishments is offering new technologies in the manufacturing process.”

Cottle's Asphalt Maintenance — it's a family affair

Mike Cottle, president of Cottle’s Asphalt Maintenance, is shown in this recent picture. He is looking to continue the growth the company has seen over the past 48 months.

“Every day, our employees have to bring their best. It’s what it takes and takes our people have been doing a great job for the best best for 60 years.”

Carroll's Asphalt Maintenance was founded in 1959 by Sam Cottle. Cottle’s Asphalt Maintenance is a family run business that has experienced tremendous success over the past 48 months.

“We are investigating another use for our customer service,” said Kmetz. “We have a great group of engineers and manufacturers.”

This year, Corle installed a new plasma cutting system and a new automatic coil handling, making it a more efficient manufacturing process. We are able to get increased tonnage out the door,” Kmetz said. Corle operates as three separate, but fully integrated, organizations.

“Our company’s physical plant has grown from 11,000 square feet to 185,000 square feet,” Kmetz said. “This year Corle Building Systems added a second folding machine and a new gutter machine, and added 8 welding stations last year.”

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“In his own words, he said, “We work hard and adapt as times change. That's what it takes and our can-do attitude.”

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Mission Critical Solutions in Pleasantville is much more than just a machining company. It has a unique approach that has allowed it to grow and succeed in a highly competitive industry.

The company was founded in 2008 by Bob McGowan, who has a combined 45 years of machining experience. Mission Critical Solutions offers a full range of engineering, fabrication, machining, and machining services. The company has a dedicated team of employees who are experts in their field.

Bob McGowan, CEO of Mission Critical Solutions, says, "We enjoy seeing our employees succeed, and we provide an opportunity for them to succeed." This philosophy has been a key factor in the company's success. According to McGowan, "We have a unique company culture where our employees feel valued and appreciated." McGowan also credits the company's dedication to quality and innovation, which has allowed it to stay ahead of the competition.

Mission Critical Solutions is located in Pleasantville, which is known for its unique blend of history and modernity. The company's building is shown above, left. Above, right, a worker uses his skills to complete a project. The company's welders are all certified by the American Welding Society and are up-to-date in the most contemporary techniques, according to CEO Bob McGowan.

"Our workers come from many local companies. They were either laid off from manufacturing jobs or lost jobs from company closures," said Bohrer. They are all certified by the American Welding Society and up to date in the most contemporary techniques.

MCS products can be found in many places across the United States. "We feel great satisfaction when we go down to Lackeney Depot and see things we’ve designed and fabricated," said McGowan. "We enjoy seeing our employees succeed, and we provide an opportunity for them to succeed," Bohrer said.

Currently, MCS manufactures some 1,200 different parts for the international railroad industry as well as an important product for the Department of Defense. "We’re the only company in the Unit ed States that makes a practice round for a multiple launch rocket system," McGowan said.

"Bedford County has been very good to us," Bohrer added. "The relationship with the Bedford County Development Association has helped us grow our business, helped us maximize our opportunities." Mission Critical Solutions has also been assisted by CarverLink, Ben Franklin Technology Partners and the Southern Alleghenies Planning and Development Commission.

Small businesses are the backbone of our economy," said Bohrer, executive deputy secretary, PA Department of Community and Economic Development. "Small businesses employ 2.5 million workers. Small Business Week is designed to educate, bring awareness and let small businesses know what is available to them. It’s not just networking and supplier lists.”
There is hope that visitors will be repeat customers and "fall in love" with Bedford, and all there is to offer in the small town with big goals.

— Tonya Grimes
Main Street manager

At the Downtown Bedford Inc. office, assistant manager Gwen Querry, left, goes over details for upcoming projects with Main Street Manager Tonya Grimes. The organization provides year-round festivities, events, and educational activities that inform and entertain the community.

The Chipmunk Project is another project that will provide the connection of the community's past, present, and future together in a new and educational way. Michael Bienert, of Bedford and other area artisans have created cast-resin chipmunks that will be placed in 11 different locations across Bedford. Grimes said, "At each spot, fascinating facts and information about the history and happenings from around Bedford will be available for families to engage in a scavenger hunt of sorts to find the chipmunks, and learn more about people and places throughout the area."

Michael and Jade Cola, local residents and owners of Locality, are writing a children's book that will go hand-in-hand with the Chipmunk Project: "We're always looking to what's next," Querry said.

Above, a new Chipmunk Project soon will be under way through Downtown Bedford Inc. The cast-resin chipmunks were designed and created by Michael Beinert of Bedford, along with other area artisans. DBI will place the critters in 15 different locations out-and-about about Bedford as a family learning event with local history and information available at each site. At right, DBI, in conjunction with artist Michael Long, of Duncansville, will embark on an undersized mural project later this year when the side walls of the underpass on Route 30 will be painted with scenes of the Bedford County Fair and Speedway. The murals will be 77-feet long and 15-feet high, Tonya Grimes, manager of DBI, said. These are the sketches of some of the scenes that will be depicted in the mural art.
By Harry Zimber

In the past year, recreational equipment, Inc., has seen significant growth despite a difficult retail market, according to Gregory Lang, manager of operations at REI’s Bedford Distribution Center East. “As a co-op (a company that is owned by its members) we reached $2.56 billion in sales and saw a 10 percent growth in 2016. This has been a tough retail environment,” Lang said. “REI has launched a national customer campaign called Opi Outside. ‘The campaign is all about the people who will be placed online. For this reason, the company is developing a plan to get outside and enjoy the outdoors. All 12,000 REI stores are participating in the Opi Outside campaign. The campaign is to be mobile, fast, and in every corner of the business. In the past year, REI has added a third distribution center to its supply chain network. ‘Battery Warehouse keeps people mobile, fast, and connected. Since 1990, the company has sold more than 700,000 batteries and can order any battery that one might need. Battery Warehouse is an ideal place for young people to develop skills that are needed in the workforce.”

By Elizabeth Coyle

Managing Editor

Bedford County Technical Center provides a variety of programs of study,” said Bollman. Programs offered include agriculture, animal science & biotechnology, automotive technology, business administration, business administration, construction technology, culinary arts, health occupations, and welding. “Additionally, there are other opportunities for adult education in both for-credit and non-credit offerings,” said Bollman. Bollman hopes to continue and even expand up to meet customer demands during the highest volumes. Bedford County, Lang noted that the Bedford Distribution Center will continue to focus on efficiency and flexibility. “We will manage the co-op’s growth by connecting with partners who can perform the work needed.” Despite an ever-changing retail landscape, Lang expects REI to meet the challenges posed by that landscape. “We need to understand what our customers’ needs and identify partners that can respond to their needs and find additional ways to engage the communities in which it already has a presence.”

Bedford County Tech Center training for the future

By Harry Zimber

Linda Calhoun have been in operation for 20 years. She has sold batteries to customers, and she says that growing up in the business helped her develop the skills needed in the workforce. “I believe in service. If you provide a good, quality product, then you can have an edgeable about our products, that keeps people coming back,” said Calhoun. By Linda Calhoun, owner, Battery Warehouse

Battery Warehouse keeps people mobile, fast, connected

By Gregory Lang

Gregory Lang, manager of operations at REI’s Bedford Distribution Center East in Bedford, Bedford County. “REI has reached the 10 percent growth level given from the United States Green Building Council’s rating system. It is also the first distribution center in the U.S. to be certified as energy net neutral.”

“The tech center is, in its own right, a great team of employees who achieve incredible results, stepping up to meet customer demands during the highest volumes.”

“Battery Warehouse is an ideal place for young people to develop skills that are needed in the workforce.”

Albert Calhoun, shown here in the showroom of Battery Warehouse, along the Mile Level section of Route 390, has worked for 40 years. “I believe in service. If you provide a good, quality product, then you can have an edgeable about our products, that keeps people coming back,” said Calhoun. By Linda Calhoun, owner, Battery Warehouse

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Battery Warehouse keeps people mobile, fast, connected
or AGM, which are becoming more popular in vehicles, he said. The Warehouse also sells battery maintenance, amp clips, terminal spreaders, battery terminals and other items. Calhoun's knowledge of batteries goes beyond whether a device needs a certain volt or ampere. There's also a battery's cranking amp, cold-cranking amps, storage capacity and how those all work to make sure the right battery is coupled to the vehicle. Calhoun said sometimes people use the wrong battery and it can shorten its life.

“I try to educate people and explain all the different ratings of a battery, before he sells one, Calhoun said. “I believe in services. If you provide a good, quality service and are knowledgeable about our products, that keeps people coming back.”

Battery Warehouse is located at 3475 Lincoln Highway, next to Eddie's Tire. The hours are Monday through Friday 8 a.m. to 5 p.m. and Saturday, 8 a.m. to 1 p.m.

—Continued from Page 6

Battery Warehouse keeps people connected . . .

By Tyna Walker-Lay

Peppercorn beckons

With olive oil, balsamic vinegar tasting bar

Jen Ford, the owner of Backstage Alpaca, started the business after looking online at alpaca, smoked salts, and flavored sugars, even one of Ford’s favorites — salted honey — are available.

These items are decadently delicious,” Ford said, with “the tantalizing tastes of the vinegars and oils,” and “of course, the varieties of peppercorns.” The success of many downtown shops that see tourist traffic through-out the year, has been their ability to take authentic and personal customer service, while turning in to trends and products that people are drawn to and find compelling, Ford said. Ford's business sense has struck that balance in Bedford, she said, and one she looks to further expand with Peppercorn.

In an effort to also ensure that the customer knows what goes into buying a retail business in this niche, boutique shopping environment in Bed- ford, Ford said the right moment came along when the space beside Backstage Alpaca became available.

“I think people are hungry for a real experience — one they can taste, feel, touch — and this is what Peppercorn brings to the table,” Ford said, the week she prepared for the store’s first opening in the Public Market. Ford said she enjoys the products personally.

“All the different ratings of a battery,” Ford said, and “the tantalizing tastes of the vinegars and oils,” and “of course, the varieties of peppercorns.” The success of many downtown shops that see tourist traffic through-out the year, has been their ability to take authentic and personal customer service, while turning in to trends and products that people are drawn to and find compelling, Ford said. Ford's business sense has struck that balance in Bedford, she said, and one she looks to further expand with Peppercorn.

—Jen Ford, owner, Peppercorn

“"I could live off this stuff. I love it!"”

“With olive oil, balsamic vinegar tasting bar at Peppercorn, left, located along Juliana Street in downtown Bedford, recently opened for business with an olive oil and vinegar tasting bar, and shelves stocked with inter- esting products such as salted honey, peanut pecan butter, coconut vinegar, pink pepperpods, and a variety of barbe- cue sauces. Jen Ford, owner of the new endeavor, said she sought out artisans who create small batch, healthy offer- ings that are also unique and different, along with familiar favorites. Above, a wide variety of vinegars and olive oils from Italy are available to sample at Peppercorn’s tasting bar. Ford, the owner of the new store in downtown Bedford, carefully researched many products to ensure she found compelling, Ford said. Ford’s business sense has struck that balance in Bedford, she said, and one she looks to further expand with Peppercorn.

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Shane Weyant, president and CEO of Creative Pultrusions, says his company is having a stellar year. The company acquired two new firms and continues to grow in the pultrusion industry.

By Harry Zimblar

For Creative Pultrusions in Pleasantville, 2017 has been a very busy, yet exciting, said Shane Weyant, president and CEO. “We have positioned our business to produce highly engineered products and systems,” Weyant stated. “We bought two companies that fit our focus to develop certain products and systems.”

In January, Weyant explained, Creative Pultrusions purchased E.T. Techtonics. “They were a client of ours. Two guys out of Philadelphia that we have done business with for 20 years,” Weyant said. “They purchased their materials from us for boardwalks and trail bridges. It was a very good acquisition. We added two employees, a draftsman and a civil engineer.”

The most recent acquisition came in March with the purchase of Kenway Corporation of Maine. “They have been in the composite business since 1997,” Weyant said. “At one time they made boats out of wood and then switched to composite fiberglass.”

Weyant noted that Kenway was a “friendly” competitor that CP used as a supplier. According to Weyant, his organization has grown from a $332 million company to a $45 million company in Pleasantville, “They have built certain products and systems,“ Weyant stated. “At one time they were ISO trained.”

Creative Pultrusions has hired five graduates from local colleges and they are continuing to look for local young talented employees.

Creative Pultrusions reports growth and acquisition

By Harry Zimblar

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In today’s world, it can be difficult to find workers like ours. We have been stable and our workers are ISO trained.”

—Shane Weyant, president, CEO, Creative Pultrusions

BDA offers financing info

When it comes to economic development, capital is the fuel that makes things go. Whether it’s an entrepreneur with a great idea or an existing business seeking to expand, financing is a key issue.

To address this important need, BDA held a financing seminar that focused on public loan programs available.

No more than 10 local businesses and bankers learned about loan programs available in a wide array of industries including agriculture, hospitality and tourism, manufacturing, child day care, construction, research and development, defense conversion, recycling, mining, and service enterprises.

Between 2015 and 2017, almost $2 million in public loans were made in Bedford County. Those loans enabled 11 businesses to grow and expand.

Presentations were made by representatives from the Pennsylvania Department of Community and Economic Development, the Southern Alleghenies Planning and Development Commission, Catalyst Connection, The Progress Fund, the Altoona-Blair County Development Corporation, and the Small Business Development Center.

Each explained financing opportunities available to Bedford County businesses.

The seminar was sponsored by Alleona First Savings Bank, First National Bank of Altoona, Hometown Bank of Pennsylvania, Ritchey, Ritchey & Koonta, Small Business Development Center and Somerset Trust Company.

Any business seeking financing should start with a call to Terri Brumbaugh at BDA at 623-4816 or e-mail brumbaugh@bedford.org.

Commissioners believe economic development is one of top priorities

By Harry Zimblar

The Bedford County Commissioners believe that economic development is one of the county’s top priorities. Commissioners Josh Lang, Barry Darrall and Commissioner Koontz have been important participants in the creation and retention of jobs.

“We offer several key resources to help businesses thrive in this beautiful county. Transportation routes, such as the I-99 Corridor, to a thriving workforce, I am confident that we can meet any business’s needs. I am very supportive of working with them to bring new businesses and jobs to the area,” said Commissioner Lang.

A top priority for Commissioner Darrall is economic development. His ideas that creating “meaningful” jobs will help expand the tax base and also noted that creating quality work will help keep people out of “meaningless” activity. By reducing crime, fewer people will be in jail, quality of life will improve and the community will be a better place.

—Continued on Page 9
By Tyna Walker-Lay
For the Gazette
Locality Gallery + Workshop is co-owned by local Bedford residents Michael and Jade Corle. The couple have operated the organization for more than five years at two different locations—their current one on Pitt Street behind the OIP Pizza restaurant, and the old one at 142 E. Pitt Street. They have been at this new address for almost a year now and have made extensive and significant changes to the cosmetics of the space.

Previously, the place was a kitchen and bath business, and an auto-detailing space at one time. The Corles worked to remove the cabinets, false walls, and other apparatus from the building, and then re-did the wiring, cleaned, and painted. “It’s exactly what we were looking for,” Corle said. “It’s a space conducive to hosting.”

Recently, Locality set up its 501(c)(3) status, and also used an Educational Improvement Tax Credit which encourages local businesses to “shoehorn to partner with us and devort the state taxes they owe to us organization,” Corle said. “They can keep the taxes locally.” He said it’s not a donation but only a way to divert what such businesses is already required to pay to the state in the first place.

He said any business of any kind can make this choice for their state taxes that will contribute to and help support the “multi-faceted creative spaces,” the Corles have created.

“At our core, we are a contemporary art gallery, and a makers’ space that features art, design, and technology,” Corle said. Every aspect of the arts from film making, animation, visual arts, architectural design and products, theatrical, musical, and educational projects and programs are part of what they offer the community through the partnerships they’ve created throughout the region.

The Corles started the organization to fill a need that was a tremendous need for high quality cultural programming and education in Bedford. We set about to build a space unlike any other in the region. We’re in tune with visitors to the area, and we offer things that ‘wow’ and that people find memorable,” Corle said.

“Corle said. “We have created something new that wasn’t ever here before.” From international performers, to cultural concerts that include bluegrass, jazz and old-time country, to works taken in by artists to be displayed and offered for sale, Locality has drawn the attention, support, and participation of other community partners.

“One example is performance by Dawn Zivello’s Off Pitt Productions, and the Friday Music across the exhibitions, openings, and workshops can feature solo, invitation, or public works of art, Corle said. All of the art displayed in Locality has been carefully selected before being chosen to be offered for sale, Corle said. The organization has set high standards for the works they accept, he said. He also said that the pieces they take on “add to the space which is unique unto itself.” Many pieces of art they accept are “unavailable” works, but they are all displayed right alongside the fine art selections they carry.

Currently, a Robots exhibit is under way at Locality which will run through July 15. Directly and indirectly, the Corles feel they contribute to the vibrant downtown Bedford tourist scene when people come to Locality for their events because those visitors stay at local hotels and have dinner in downtown restaurants while they’re here.

“Creating this venue was a necessity for us,” Corle said. “The members of the local community are always adapting and coming up with new happenings. Otherwise, we get a staid, vanilla culture here. I’ll be happy if we break even,” he said, but is continuing to draw new groups, artists, and partners to contribute to what he and his wife are trying to accomplish for the Bedford art scene.

For more information on business contributions or to learn more about Locality, visit their Facebook page at Locality Gallery + Workshop.

Corle poses by some of the art that is carefully chosen to be available for sale from certain artists that meet the high standards Locality Gallery + Workshop has established. “We do get a lot of quirky art but we have it right along with fine art too,” Corle, the owner of the organization said.
Omni Bedford Springs grows, gives back
New $2.5 million clubhouse opens in May

By Harry Zimbler
The great promise of the Omni Bedford Springs Resort and Spa continues to reach new heights and new audi ences.

"It looks like this will be our busiest year yet," said William Liedholm, general manager of the Omni Bedford Springs Resort and Spa, adding that the resort and spa will add 30 to 40 jobs, including bonds and loyalty.

"This is a beautiful property so we have many outside weddings," said Liedholm. "We want to make the bonds stronger."

One example of work ing together with local vendors is the relationship that the Springs has with Get Out and Play "Get Out and Play runs all the activities, on and off property," said Liedholm.

Another thing that has impressed Liedholm is the quality of his staff. "The people who work here are hardworking and genuinely welcom ing," he said. "They share our Omni core values and a vision for what this property can become."

With blue skies and fresh green grass on a Thursday afternoon, "Tillie's at the Clubhouse," located across from the Bedford Springs entrance, is open to serve guests and club members alike. According to Ron Leporati, head golf profession al, the clubhouse cost about $2.5 million to build and opened on May 25.

"A focus of ours is to drive our message in the D.C. and Balti more markets," he said. "They share our Omni core values and genuinely welcome our guests. In the offerings we pro vide, the better we run and off property," runs all the activities, on and off property," said Liedholm.

Another thing that has impressed Liedholm is the quality of his staff. "The people who work here are hardworking and genuinely welcoming," he said. "They share our Omni core values and a vision for what this property can become."

Omni Bedford Springs Resort and Spa is also giving back to the community through its membership with Feeding America. Under the leadership of John Hess, director of sales and marketing for Omni Bedford Springs Resort and Spa, the local effort was known as a program called Buy Goodnight to Hunger. Buy Goodnight to Hunger is a well-organized initiative that is taking at place all Omni properties.

Employees at The Omni Bedford Springs Resort and Spa volunteered at two area food banks. The local group also partnered with the Omni William Penn Hotel in Pittsburgh to help the Food Bank of Central Pennsylvania.

Locally, the program has resulted in more than 30,000 meals for the local foodbank. Nationwide the effort has generated 7.2 million meals.

Giving back to the community is one way for Omni Bedford Springs to demonstrate excellent corporate social responsibility. "We are proud of the many Bedford County companies that are giving back," said Doug Gerber, BCDA chair man. "The Omni Bed ford Springs Resort and Spa continues to be an important contributor to our economy and quality of life."

Resort and employees help their neighbors

By Harry Zimbler
It looks like this will be our busiest year yet," said William Liedholm, general manager of the Omni Bedford Springs Resort and Spa. If all goes according to plan, 450 employees will be very active.

But serving guests is only one of the ways that the staff at Omni Bedford Springs Resort contributes to Bedford County. As a major contributor to the economy of Bedford County, Omni Bedford Springs Resort and Spa is also giving back to the community through its membership in a partnership with Feeding America. Under the leadership of John Hess, director of sales and marketing for Omni Bedford Springs Resort and Spa, the local effort was known as a program called Buy Goodnight to Hunger. Buy Goodnight to Hunger is a well-organized initiative that is taking at place all Omni properties.

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At REI, we are passionate about the outdoors and are committed to promoting environmental stewardship and increasing access to outdoor recreation. We are proud to have Shawnee State Park, Pennsylvania Parks and Forests Foundation’s 2017 Park of the Year, as one of our best partners. Join us in celebration by visiting Shawnee State Park!
“We are definitely growing in many areas,” said Gregory F. Krug, president of Lampire Biological Laboratories. “We have increased our technical production staff and the staff’s level of expertise.”

Bedford County is positioned to reap the benefits from Lampire’s recent growth. The company has expanded its capabilities in the antibody arena, in particular large production volumes.

Lampire has added many new animals at its Everett farm and increased the available infrastructure there. “At our Everett facility, we have added a two-story 12,000-square-foot state-of-the-art building to help in the production of two key diagnostic tests,” said Krug. Lampire currently produces products from 500 animals in one building alone.

Additionally, Krug has mentored an entrepreneur, Karen Hoskins, helping her to grow her company, H.B. Custom Media. “Eventually, I saw a lot of synergy between her company and Lampire,” said Krug. He recently purchased H.B. Custom Media, Inc. “Karen’s products and our culture bags are a natural fit for Bedford County.”

A new arena for Lampire is stem cells. “We are now able to enter that marketplace,” said Krug. Lampire has grown steadily since its inception in 1977. The company now manages two expansive animal facilities, totaling more than 450 acres in some of the finest agricultural country in North America. The sites house large domestic farm animals and small laboratory animals for custom antisera, bulk sera, plasma, and red cell production programs. In addition, quality raw materials from New Zealand are now offered.

With the addition of a 18,000-sq. ft. laboratory in Everett, Lampire now has three separate facilities for processing and finishing products. This facility increases its capacity for contract control manufacturing, hybridoma development, cell culture services, protein purification, bulk filtration, and antibody processing.
Heritage Cove Resort awarded loan for facility

Heritage Cove Resort is a great example of economic development and tourism working together.

—Bette Slayton, president, BCDA

Heritage Cove Resort awarded loan for facility

The loan program is part of nearly $6.3 million through the Pennsylvania Industrial Development Authority to help your statewide business development in five counties. Gov. Tom Wolf’s office announced this week.

Qualified applicants are eligible to select either a reset rate of 3 percent for the first seven years or a fixed rate of 4 percent for real estate financing, a 4-percent fixed rate for equipment loans, 4-percent fixed-rate loans for a 12-month period for working capital and

low-interest loan to build a new boat storage facility. Shown at right is the reception lodge, accounts receivable lines of credit, and a 2-percent fixed rate for pollution prevention and energy efficient loans.

By the Gazette staff

A six-month couple took another step in developing their scenic resort recently through state assistance.

Gov. Tom Wolf announced earlier this month that Heritage Cove Inc. will use a low-interest loan to build a new facility to accommodate boating patrons.

Heritage Cove Resort, located at the southern end of Raystown Lake, was approved for the loan through the development association. According to a press release, the resort was awarded a $60,000 low-interest loan fund and Dick Wright will use it to build an 826-square-foot boat storage facility. Funds also will be used to pave 38 existing camp sites on the company’s 99-acre waterfront resort in Liberty Township.

The loan was done for a 15-year loan at 3 percent for the first seven years.

The boat owners have done a wonderful job growing this beautiful and high-quality tourism destination in the northern part of Bedford County,” said Bette Slayton, Bedford County Development Association president, and in a new release. “Heritage Cove Resort is a great example of economic development and tourism working together.

Heritage Cove offers full hook-up recreational facilities. Shown at right is the reception lodge. The resort this week was approved for a low-interest state loan to build a new boat storage facility. Shown at right is the reception lodge.
Marcia O’Rear, owner of StelTek Graphics, says a chance she took in moving to Bedford paid off.

StelTek: Taking big risk pays off

By Harry Zimbler

StelTek Graphics is an example of an economic development work at its best.

First, entrepreneur Marcia O’Rear, took a big step by moving her business from West Virginia to Bedford County.

“It was 2006, and we took advantage of the Keystone Innovation Zone designation at the Hershey Business Center,” O’Rear explained.

“It was a tremendous boost for our business. We were able to grow and run sales and production out of a new professional and customized workspace with everything we needed to be efficient and cost-effective,” O’Rear noted.

The BCDA location ensured that StelTek Graphics would be at the center of the region it was serving.

“The location provided us with up-to-date communication and technology as well as access to a network of interstate highways in the hub of our target area,” said O’Rear.

O’Rear also noted, “my business received plenty of assistance from my hardworking staff, as well as local businesses, accountants, lawyers and business advisors,” she explained.

“The spirit of community in Bedford County that I find to be rare in many places. And our quality of life is hard to beat.” — Marcia O’Rear, owner, StelTek Graphics

Marcia O’Rear, owner of StelTek Graphics, says a chance she took in moving to Bedford paid off.
No two lives are alike; nor two deaths alike. We know that losing a loved one is the most difficult time in a family’s life. We are here to help in the days and months and years to come. We are pledged to do just that.

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BEDFORD COUNTY BUSINESS PARK II

Perfectly suited to success

U.S. Sen. Bob Casey recently traveled to Bedford County to gain the pulse of the economic development and business communities. Bedford County Development Association development officials met with the senator in Bedford County Business Park II to show the 75-acre site which is currently being marketed to attract new jobs.

Adjacent to the REI Distribution Center, the site is fully permitted, pad ready and designated as a Keystone Opportunity Zone. Development association board chair Doug Gerber and fellow board members Bill Liedholm and Jim Gonsman discussed the importance of federal support for rural development projects with Sen. Casey.

“The senator understood the efforts and risks that BCDA has taken to prepare a pad-ready site which will eliminate months of site preparation for future buyers,” noted Gerber.
Breakfast.

For nearly four decades, the Timoney family has been providing important job opportunities to many of Bedford County’s young workers. It came from a June 8 photo. Cathy and Scott Lloyd, owners of the 1788 Inn, in Breezewood, stand outside their business in this June 8 photo. The Lloyds purchased the inn in September 1981 to provide a lot of employment for students looking for their first job. They learned to wear a uniform and that they have to follow the Burger King policies and procedures for doing everything in the restaurant. We have seen a lot of our employees go on to become doctors, insurance agents, financial consultants, police chiefs, state troopers, computer experts, pharmacists and basically any profession out there.”

—Craig Timoney, Burger King

“Burger King has provided a lot of employment for students looking for their first job. They learn to wear a uniform and that they have to follow the Burger King policies and procedures for doing everything in the restaurant. We have seen a lot of our employees go on to become doctors, insurance agents, financial consultants, police chiefs, state troopers, computer experts, pharmacists and basically any profession out there.”

—Craig Timoney, Burger King

Lawn Inn for about 100 years and then fell into disrepair in the 1970s, for various purposes until the 1960s, it was torn down and a new one built in its place. The new building included a two-story indoor playground.”

—Craig Timoney, Burger King

History brought the Lloyds to Bedford County

Bedford County continues to be one of the best places in Pennsylvania to live and work. The area’s policies and procedures for doing everything in the restaurant. We have seen a lot of our employees go on to become doctors, insurance agents, financial consultants, police chiefs, state troopers, computer experts, pharmacists and basically any profession out there.”

—Continued on Page 16

The Timoney family has operated the Burger King in Bedford, shown here along Route 30 just east of Bedford Borough, for almost four decades. The family has grown their business to seven restaurants in Pennsylvania and West Virginia.

By Harry Zimmer

For nearly four decades, the Timoney family has been providing important job opportunities to many of Bedford County’s young workers. It came from a June 8 photo. Cathy and Scott Lloyd, owners of the 1788 Inn, in Breezewood, stand outside their business in this June 8 photo. The Lloyds purchased the inn in September 1981 to provide a lot of employment for students looking for their first job. They learned to wear a uniform and that they have to follow the Burger King policies and procedures for doing everything in the restaurant. We have seen a lot of our employees go on to become doctors, insurance agents, financial consultants, police chiefs, state troopers, computer experts, pharmacists and basically any profession out there.”

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—Continued on Page 16
The Bedford Middle School tank on the front counter to donated funds from the fish years. Timoney family provides much more than hamburgers...
History was key in bringing Lloyds to Bedford County . . .

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It’s as modern as old can get,” Scott said.

The inn was named the 2016 Most Improved Historic Property by the Bedford County Chamber of Commerce, but the Lloyds agree they are interested in more improvements and expansion.

Scott said at some point, he would like to transform the attic — which is currently being used for storage — into his “man heaven” and they would like to add a commercial kitchen.

The couple agrees that while Breezewood has become known as a popular hotel stop due to its location off the turnpike, opening a bed and breakfast offered a nice alternative for guests.

“We haven’t had to kill ourselves trying to find weekend travelers,” Cathy said. “We liked the fact that this is on the Lincoln Highway. We think that’s a great asset in being here.”

The inn comes complete with laundry facilities and offers wine, cheese and cookies in the evenings. Catering for lunches and dinners is also available.

The 1788 Inn is open seven days a week. Reservations can be made at www.the1788inn.com or by calling 626-1788. Rates range from $125 to $175 depending on the room and time of year.

Contact Erin Thompson at ethompson@bedfordgazette.com; 623-1151, ext. 150.
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Thomas dealerships set apart from field

By Erin Thompson
Gazette Staff Writer

Individualized care and a family atmosphere is what sets Thomas Chevrolet/Subaru apart from other car dealerships, says the store’s general manager.

Thomas, a fourth generation business, recently underwent an expansion, adding a new Subaru facility, which was recently unveiled in a ribbon cutting ceremony.

Thomas Chevrolet Subaru is a one-stop shop for customers, said Stephanie Martz, the store’s general manager, adding that customers can not only purchase their vehicles at the Bedford facility, but it also offers full service and maintenance.

While Martz is not a member of the Thomas family, which has operated the business for more than 100 years, she says based on her 20 years with the company, she has found the “family atmosphere” is what sets Thomas apart from other dealerships.

“We fully believe based on the area we live in that we need to be a relationship-driven business and that extends after the customer purchases their vehicle and for the entire life of their car.”

—Stephanie Martz, general manager, Thomas Chevrolet Subaru

“We fully believe based on the area we live in that we need to be a relationship-driven business and that extends after the customer purchases their vehicle and for the entire life of their car.”

—Stephanie Martz, general manager, Thomas Chevrolet Subaru

—Continued on Page 21
Stephanie Martz, general manager of Thomas Chevrolet/Subaru in Bedford, stands outside the business's new facility on Route 220 in Bedford.

Thomas dealerships set apart from field

Come see the bison roam
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Full Line of Bison Meat, Area's largest selection of Native American made Jewelry and Artifacts, Bison Souvenirs, Pottery, Handmade Knives, Native American Music, Nuwati Herbal Products, Sandpaintings, Dreamcatchers, Coin & Stamp Sets, Windwarriors, T-Shirts, Bison Socks, Dance Rattles, Ironwood & Soapstone Carvings, Incense & Smudging Materials

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