

BCBROADCAST

A PUBLICATION OF THE BEDFORD COUNTY DEVELOPMENT ASSOCIATION

BCDA'S ANNUAL MEETING

looks to tomorrow as it celebrates today



“Healthcare providers throughout the world are benefitting from the work that is being done at Lampire, right here in Bedford County,” Krug stated. “That’s why we are developing our workforce to be competitive on a global level. We are a global business.”

Greg Krug, President/CEO, Lampire Biological Laboratories

To celebrate the successes of the past year, and look to the future, the Bedford County Development Association held its annual meeting at the Omni Bedford Springs Resort and Spa in August.

Following a comprehensive review of the year’s important economic development efforts, the meeting’s keynote speaker, Gregory F. Krug, was introduced.

President and CEO of Lampire Biological Laboratories, Krug outlined his vision for the future of the biotechnology industry, with focus on Bedford County’s potential for growth.

Since 1989, based on its location and welcoming attitude, Lampire has had a meaningful relationship with the Bedford County economic development community.

“I feel very close to Bedford County,” Krug said. “The decision to establish a facility here has had great potential for growth in the highly skilled biotechnology industry and in turn is likely to have a long-lasting, positive impact on Bedford County’s economy.”

Krug discussed his company’s ability to attract other biotechnology firms to Bedford County and the surrounding region.

“Lampire is a multi-million-dollar company that is creating biologics that are components of lifesaving, and life sustaining diagnostic tools, pharmaceuticals, environmental products and cosmetics, among others,” Krug explained.

Krug remains a strong advocate for the creation of training and educational programs to develop a skilled workforce that can sustain future growth for Lampire and others in the biotech industry.

“We have invested millions of dollars in our Bedford County facilities,” Krug said. “That now includes more than 400 acres of farmland, 5,000 animals and 17 different species.”

“We hire many types of scientists. These include immunologists, biologists, microbiologists, chemists, molecular biologists and veterinarians,” Krug said.

continued on page 2

ANNUAL MEETING from page 1

In his concluding remarks, Krug explained the incredible role that biotechnology can be expected to play in the future of Bedford County.

“Healthcare providers throughout the world are benefitting from the work that is being done at Lampire, right here in Bedford County,” Krug stated. “That’s why we are developing our workforce to be competitive on a global level. We are a global business.”

Sponsors for the annual meeting included the Omni Bedford Springs Resort & Spa, Bedford Gazette, First National Bank and Hometown Bank of PA.



(l-r): Bill Liedholm, Omni Bedford Springs Resort & Spa, Doug Gerber, BCDA Chair, Bette Slayton, BCDA, Gregory Krug, Lampire Biological Laboratories, Representative Jesse Topper and Congressman Bill Shuster.

BEDFORD CANDIES EXPANDS

Wiley Family invests in new facility

In 2010, Tammy Wiley, who had worked for the business over several years, purchased Bedford Candies. The company had been owned and operated by the Sotirokos Family since 1929.

Tammy’s vision to grow and expand the company was realized during the ensuing years. This fall, working with her son Adam – who is co-owner – Wiley is overseeing the construction of a \$1 million combination warehouse on five (5) acres, production facility and administrative headquarters. The new 10,080 square foot facility located in Osterburg is about half way between the company’s Bedford and Altoona retail shops.

Bedford Candies offers 80 varieties in milk chocolate, white chocolate and dark chocolate. They added a gourmet popcorn line in 2013.

BCDA helped the Wileys to secure a \$400,000, 15-year term loan at a fixed two percent rate. The loan is funded through the Pennsylvania Department of Community and Economic Development.

The business currently employs 25 full and part-time workers with plans to create four additional full time jobs.

EST. 1929

BEDFORD CANDIES

CHOCOLATES & POPCORN

Tyler, Tammy and Adam Wiley at the ground breaking of their new \$1 million facility.



CAREERS IN MANUFACTURING IN BEDFORD COUNTY ON DISPLAY

Manufacturing Day 2017 Attracts 200 Students



Brent Smith, Process Improvement Manager, BRP speaks to students at Manufacturing Day



Tim Karns, Estimator, explains how BRP's materials are manufactured and used to construct many different products.

Nearly 200 Bedford County students expressed an interest in a rewarding career in manufacturing during Bedford County's Fourth Annual Manufacturing Day. The event was hosted at the facilities of Bedford Reinforced Plastics (BRP) on October 6. Previous Manufacturing Days have been held at MDL Manufacturing and Kennametal.

Eric Kidd, Marketing Director of BRP, said that, his company is similar to other companies, looking for younger workers. "Our workforce, at least with upper management, is

all 50-plus now. We're a company that promotes from within and we're always looking for new young people. I think it's important to let students know that there are jobs out here in the community and they're good jobs," Kidd said.

Students had the chance to tour the BRP plant as well as speak to other businesses and post-secondary schools about what they have to offer.

“ I think it's important to let students know that there are jobs out here in the community and they're good jobs... ”

Eric Kidd, Marketing Director, Bedford Reinforced Plastics

BEDFORD COUNTY REPRESENTED AT INTERNATIONAL SUMMIT

Terri Brumbaugh, VP of BCDA, represented Bedford County at the 2017 SelectUSA Summit held at the Gaylord National Convention Center in Maryland.

The Summit included over 2,000 participants from more than 60 countries. As a part of the Pennsylvania delegation, Brumbaugh worked at the state's booth and met with international businesses and site selectors.



(l-r): Michael O'Rourke, PA Office of International Business Development (OIBD), Lynda Arsenault, PA Canada Office OIBD, Jason Hunt, OIBD and Brumbaugh, BCDA.

Corey and Monica Meckes meet with Michele Clapper, JARI and Terri Brumbaugh, BCDA to finalize the id graphics Microloan application.



NEW MICROLOAN PROGRAM

A capital idea

BCDA has added a new tool to its economic development kit.

One of the great challenges facing startups and established companies alike is securing the capital needed for start-up costs of business expansion projects.

Working together with JARI, the Cambria County economic development group, the SBA Microloan Program is expanding into Bedford County.

Some of the details of the program include:

- Maximum loan amount \$50,000
- Loan can be used for equipment, working capital, and non-building related expenses.
- 6-year maximum term
- 5.0 to 7.5 percent interest, fixed
- No matching funds required
- Technical assistance required

Anyone interested in taking advantage of this microloan program should contact BCDA at (814) 623-4816.

THREE GENERATIONS OF LOCAL FARMERS

Lincoln Highway Farms, LLC was approved for a \$400,000, 12-year term loan at a fixed two (2) percent rate through Southern Alleghenies Planning & Development Commission to assist in the construction of a 40,882-square-foot hog finishing barn on 172 acres. The barn will house 4,800 hogs. Lincoln Highway Farms, co-owned by Carl Egolf and his son, Adam, is entering into the hog farming industry and has secured a contract with Country View Family Farms.

REGIONAL PARTNERS PROVIDE FUNDING FOR BEDFORD COUNTY BUSINESSES

2016-2017 Bedford County (BC) Approved Loans

SAPDC Loans

Amount

Juli's Wearable Art	\$200,000
Michael & Michelle Wilt	\$400,000
C & C Estates, LLC	\$200,000
Steve & MaryAnn Fox	\$200,000
Tanner & Tiffany Bence	\$200,000
Carl & Valerie Detwiler	\$200,000
Lincoln Highway Farms, LLC	\$400,000
Shawnee Vinyl/J & B Barnes	\$200,000

TOTAL

\$2,000,000

BCDA Loans

Amount

Lampire Biological Labs	\$199,500
Heritage Cove Resort	\$65,000
TMW Candies Enterprises, LLC	\$400,000
550 Sunnyside Road, LLC	\$2,250,000

TOTAL

\$2,914,500

Microloan Program

Amount

id graphics, LLC	\$31,000
Manor Meadows Farm	\$50,000

TOTAL

\$81,000

TOTAL BC LOANS APPROVED \$4,995,500

Kaitlin, Adam, Roben, Carl and Geraldine Egolf at their new swine finishing barn in Schellsburg.



ID GRAPHICS AWARDED FIRST MICROLOAN

Program a collaboration between BCDA and JARI

id graphics, LLC, located in Everett, was named the first recipient of the new BCDA/JARI Microloan Program. The firm was awarded a \$31,000 loan for the purchase of new equipment that will allow the company to expand its in-house capabilities to include laser engraving.

id graphics has demonstrated consistent growth over the past decade and continues to expand the portfolio of its design services.

Both BCDA and JARI are pleased to be able to offer this new microloan program. Bette Slayton, BCDA president, along with Linda Thompson, president of JARI, expressed their support of the new program.

"We're pleased to have this flexible new loan program now available in Bedford County," said Slayton.

"Both BCDA and JARI were extremely helpful and made the application process very easy. It is a wonderful resource for small businesses in our area to have access to. We are also looking forward to the guidance that JARI will be able to provide to us in moving forward with business growth," Monica Meckes said.

"JARI is very excited to be working with a home



Corey and Monica Meckes with their new Trotec Speedy 300 Laser Engraver

grown small business in Bedford County and we are hoping to assist more businesses over time," Thompson said.

Corey and Monica Meckes, owners and operators of id graphics, have worked to build a reputation for excellence in customer service and innovation in graphic design. Other services include printing solutions and promotional products for both businesses and individuals.

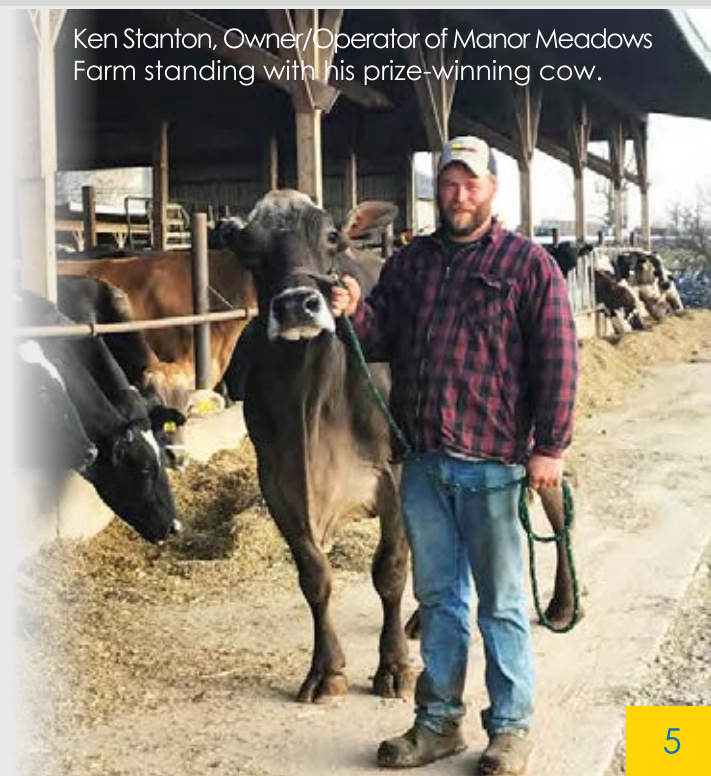
MICROLOAN PROGRAM FUNDS

Second Bedford County Business

The Bedford County Development Association (BCDA) and JARI are pleased to announce funding for a second Microloan business in Bedford County. Manor Meadows Farm, a Land of Lakes approved dairy farm, is owned and operated by Kenneth Stanton.

Manor Meadows Farm began approximately five years ago when Stanton was deeded a piece of his parents' property. He is purchasing an additional herd of dairy cows in order to increase his production.

"This process was a walk-in-the-park and I appreciate BCDA's assistance in referring me to the Microloan Program," noted Stanton.



Ken Stanton, Owner/Operator of Manor Meadows Farm standing with his prize-winning cow.

OMNI BEDFORD SPRINGS RESORT AND REI CELEBRATE A DECADE OF SUCCESS

Tremendous community impact

2007 was a big year for Bedford County with the re-opening of the Bedford Springs Resort & Spa and the establishment of REI's east coast distribution center.

The Omni Bedford Springs Resort and Spa is an award-winning destination known throughout the east coast and beyond. Its facilities, amenities and first-rate service are a major economic driver for Bedford County and the region.

Since the re-opening of the resort, downtown Bedford has enjoyed an economic boom with new retail shops, restaurants and cultural venues.

The resort's \$120 million restoration has yielded significant economic spin-off including \$377,000 in annual property taxes, nearly \$250,000 in county hotel tax and the employment of over 500 people during high season.

Today, Recreational Equipment, Inc. is the nation's largest consumer cooperative. Additionally, the company has been on FORTUNE magazine's list of the "100 Best Companies to Work For" every year since the rankings began in 1998.

During the past 10 years REI has created approximately 280 jobs, awarded \$241,000 in grants to 21 local nonprofit organization and provided nearly 16,000 hours in volunteer service. Annual property taxes are approximately \$265,000.



Front Row (l-r): Rick Bingle, REI, Senator Wayne Langerholc, Commissioner Josh Lang, Bette Slayton, BCDA, Randy Shaw, REI, Commissioner Paul Crooks, Tina Molski, REI, Tammie Hess, Representative Topper's Office.

Back Row (l-r): Tom Lech, REI, Jim Frank, Congressman Shuster's Office, Kyle Ellingson, REI, Bill Best, REI, Tom Porreca, REI, Josh Brown, REI, Greg Lang, REI, Johannah Hopkins, REI.

The BCDA congratulates both businesses on their 10th Anniversaries with best wishes for many more years of success!



STUDENTS FROM BEDFORD HIGH SCHOOL ARE NATIONAL TECHNOLOGY CHAMPIONS – AGAIN!

As new technologies are introduced on an almost daily basis, it is critical for students to develop the skills needed to meet the demands of a tech-driven economy.

The students at Bedford High are not only keeping pace, they are leading the way into the future. The proof of this is the school's recent first-place finish at the National Technology Championship held in Orlando, Florida. This is two years in a row that Bedford has had multiple place winners and a national championship.

This year Bedford High School placed three teams in the top ten finalists, including the first-place winner which built an animatronic Thomas Edison.

The contest was sponsored by the Technology Student Association.

Doug Gerber, chair of the Bedford County Development Association, noted that Bedford County Schools are creating many of the best and brightest technology students in the nation.

"The fact that three of the top ten entries were from Bedford County, is a strong indicator that we are on the



TSA students explained their Architectural Renovation project where students were tasked to design a house using a 40' X 8' shipping container and their Video Game Design project. The theme was "Arcade Games. Students designed the game and built and designed the arcade style console. (l-r): Lance Dague, Casey Johnson, Nicholas Semanek, Luke Dague, Cody Rinehart, and Mark Bollman, Executive Director, Bedford County Technical Center.

cutting edge of technology education. The skills these students are acquiring, and their ability to use them, bode well for Bedford County's future," Gerber said.

There are some 250,000 student members of the TSA, with about 5,000 participating in the contest.

“The fact that three of the top ten entries were from Bedford County, is a strong indicator that we are on the cutting edge of technology education. The skills these students are acquiring, and their ability to use them, bode well for Bedford County's future.”

Doug Gerber, BCDA Chair



Casey Johnson and Nicholas Semanek showcase this year's Animatronics entry for TSA, a robotic Thomas Edison capable of walking, talking and demonstrating the invention of the lightbulb. The students used 13 separate motors and over 500 lines of handwritten codes in creating the entry. Approximately 400 hours went into the project which took first place at the National TSA competition. This was the second year that the Bedford students placed first.

Bedford High School Senior, Casey Johnson designed and built his own low-cost and high-precision 3D printer. He then spent a year bringing it to market via crowdfunding. He established an LLC to develop the business and created a professional website and crowdfunding page www.pingo3d.com.

BEDFORD COUNTY

DEVELOPMENT ASSOCIATION

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BEDFORD COUNTY, WHERE HISTORY COMES ALIVE AND WORLD CLASS ATTRACTIONS BECKON

Almost anywhere you go you're bound to hear talk of **"quality of life."** Here in Bedford County we enjoy an idyllic rural lifestyle intermingled with a surprising array of cosmopolitan specialty shops, and delectable restaurants. Residents and newcomers alike are treated to exciting history and world class amenities.

EXPERIENCE BEDFORD COUNTY

Charming **shops** and **restaurants** in a downtown where George Washington planned his move westward.

Omni Bedford Springs Resort with its superior spa, golf course and restaurants. A beautiful resort where 13 U.S. presidents have visited!

The historic **Lincoln Highway** runs through Bedford County passing by unique roadside attractions and welcoming towns and villages.

History buffs will cherish the opportunities to step back in time at the **Fort Bedford Museum** and experience the living history of **Old Bedford Village**.

Take a ride around the region to visit the delightful **covered bridges** of Bedford County, national treasures.

Spend a lovely day at **Shawnee State Park**, voted the best state park in Pennsylvania.