

BCBROADCAST

A PUBLICATION OF THE BEDFORD COUNTY DEVELOPMENT ASSOCIATION



WALMART CELEBRATES GREAT 2016, LOOKS FORWARD TO GROWTH IN 2017

One of the strongest examples of successful economic development continues to dominate Bedford County and the surrounding region. Since Walmart located its Distribution Center in Bedford County it has reaped the rewards of a world class workforce, an excellent transportation infrastructure, and a supportive economic development team that contributes to its phenomenal growth.

“Walmart had a strong 2016. We hired 250 new associates” said Gary Brasseur, General Manager, Bedford Distribution Center. “Our momentum has carried over to this year and

we continue to hire new associates to support our growth.”

The DC is a major contributor to the Bedford County economy.

“We are proud to support many other local businesses that deliver us goods and services that we are unable to provide ourselves. Beyond the 800 job opportunities that Walmart has created in Bedford County, Schneider Trucking, in support of our business, has created another 150 jobs,” said Brasseur.

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BEDFORD COUNTY BUSINESS PARK II BECKONS.... A location perfectly suited to success



Senator Bob Casey recently traveled to Bedford County to gain the pulse of the economic development and business communities.

BCDA board members met with the Senator at Bedford County Business Park II to showcase the 75-acre site which is currently being marketed to attract new jobs. Adjacent to the REI Distribution Center, the site is fully permitted, pad ready and designated as a Keystone Opportunity Zone.

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The DC maintains relationships with local suppliers, trucking firms and vendors.

Brasseur speaks highly of the many advantages of operating the DC in Bedford County.

“The greatest advantage of doing business in Bedford County is our people. The central Pennsylvania corridor has long been known for having some of the best work ethic in the country. Our associates are the reason we have won DC of the Year honors six times. We continue to contribute to Walmart’s strong performance,” he said.

The Bedford DC is also proud of its deep connection to the community and shows it through its many hours of volunteerism.

Brasseur explained: “In 2016 we were honored to be awarded Volunteer of the Year from Downtown Bedford, Inc., for the volunteerism we do in our community and for their organization.”

In the past 12 months, the Walmart Bedford DC has supported Bedford Food Outreach and the St. Vincent de Paul Food Banks with volunteerism and more than \$1.3 million of in-kind donations.

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Gary Brasseur, General Manager, Bedford Distribution Center

In 2017, Brasseur expects that DC associates will issue \$30,000 in grants from the Walmart Foundation Community Grant Program to local profits. “Twice a year our associates can apply for a \$250 Volunteerism Always Pays grant for non-profit organizations for which they donate at least 25 hours of time,” said Brasseur.

The Walmart DC is involved with many other local programs, including the Women’s Global Economic Empowerment initiative, the Veterans Welcome Home Commitment, sustainability practices and company giving.

Looking forward, Brasseur sees great opportunities and challenges. The most important challenge is the DC’s ability to adapt to new ways of doing things, and doing them with a more diverse workforce.

“The Senator understood the efforts and risks that BCDA has taken to prepare a pad-ready site which will eliminate months of site preparation and permitting approvals for future buyers,” noted Gerber.

Doug Gerber, BCDA Board Chair

BUSINESS PARK II from page 1

BCDA Board Chair Doug Gerber and fellow board members Bill Leidholm and Jim Gonsman discussed the important of federal support for rural development projects with Senator Casey.

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OMNI BEDFORD SPRINGS RESORT AND SPA CONTINUES TO GROW New clubhouse opened

Omni Bedford Springs opens new clubhouse



The great promise of the Omni Bedford Springs Resort and Spa continues to reach new heights and new audiences.

"It looks like this will be our busiest year yet," said Omni General Manager, Bill Liedholm. "We expect to employ more than 500 employees this summer."

The Resort expects to accommodate about two weddings each weekend. "We host about 70 to 80 weddings a year," said Liedholm. "This is a beautiful property so we have many outside weddings."

To mark the 10th anniversary of the re-opening of the Omni Bedford Springs Resort, the company dedicated a new clubhouse for the golf course.

The design and finishes pay homage to the resort's history while also incorporating modern amenities and elements. Dating back to 1895, the Old Course is one of the country's first golf courses, designed by golf architectural masters Spencer Oldham, A.W. Tillinghast and

Donald Ross. The Clubhouse at the Old Course will honor the history and nostalgia of the historic course while bringing entirely new offerings to guests.

The \$2.5 million clubhouse is 6,000 square feet with an 80+ seat restaurant, Tillie's, including indoor and outdoor dining, a fire pit lounge area, pro-shop and locker rooms.

Liedholm appreciates the high quality of his staff.

"The people who work here are hardworking and genuinely welcoming," he said. "They share our Omni core values and a vision for what this property can become."

"It looks like this will be our busiest year yet...We expect to employ more than 500 employees this summer."

Bill Liedholm, Omni General Manager





2017 Board of Directors Front Row (l-r) Secretary, James Wistar, Everite Door Company; Immediate Past Chair, Sean Bardell, Howard Hanna Bardell Realty; Chair, Doug Gerber, Rex Heat Treat; Vice Chair, JP Tambourine, FirstEnergy Corp.; Assistant Secretary, David DiPasquale, Bedford County Technical Center. Back Row (l-r): Office Manager, Melanie Miller, BCDA; Sara Letzo, 10/09 Kitchen; Linda Bullington, Bullington Financial Services LCC; Charles Swartzwelder, East Providence Township; Mark Bollman, Tussey Mountain School District; Alan Frederick, Frederick Farms, Inc.; Assistant Treasurer, Jenny DeLong, Bun Air Corp.; Treasurer, Bob Octavio; Greg Lang, Recreational Equipment Inc.; James Gonsman, FNB; Trudy Mitchell, Southern Alleghenies Planning & Development; Vice President, Terri Brumbaugh, BCDA; President, Bette Slayton, BCDA.

Missing from the picture are: Greg Krug, Lampire Biological Laboratories; Josh Lang, Bedford County Commissioner; Bill Liedholm, Omni Bedford Springs Resort & Spa; Paul Crooks, Bedford County Commissioner; Barry Dallara, Bedford County Commissioner; and Craig Timoney, Timoney Management, Inc.

BCDA BOARD ADDS NEW MEMBERS, LEADERSHIP

BCDA added two new members to its 2017 Board of Directors and named Doug Gerber, plant manager of Rex Heat Treat, as the new Board Chair.

New members serving a term on the board are Craig Timoney, president of Timoney Management, Inc., and William Liedholm, general manager of the Omni Bedford Springs Resort and Spa.

“I am pleased to announce the new members of the Board,” said Gerber. “It is gratifying to welcome such extraordinary individuals to our team. We take great pride in the quality of the people on our board. They are deeply committed to creating jobs and growing our economy.”

Bill Liedholm has spent a stellar career in hospitality, including three years managing The New Sanno Hotel, Tokyo, Japan.

“My priority is to ensure that my efforts, personally, with the support of Omni Bedford Springs, can benefit from the continued economic growth of Bedford County and the region,” Liedholm said.

Though he has only been in his current position for several months, Liedholm has been impressed with the close-knit business community that exists in Bedford County. “I believe

the quality of life here is directly related to the strong core values and sense of family instilled in this region,” he said.

Gerber believes that Liedholm’s international experience will prove to be invaluable to BCDA’s efforts.

Craig Timoney has spent 35 years growing his restaurant business in Pennsylvania and West Virginia. Timoney Management owns and operates six Burger King franchises, and has been awarded Franchisee of the Year.

Timoney sees his role on the Board as one of recruitment and encouragement.

“I hope to be able to network with anyone who can help bring another employer to Bedford County to create more jobs,” he said. “We should also contact our existing businesses to see if there is any way we can help them to expand in Bedford County.”

Timoney said that Bedford County’s greatest asset is its workforce. “Our people make great employees,” he said. “They truly love living in Bedford County and want to stay in this area and enjoy the outdoors. They like the small-town way of life.”



BILL LIEDHOLM

"I believe the quality of life here is directly related to the strong core values and sense of family instilled in this region."



CRAIG TIMONEY

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BEDFORD COUNTY'S MISSION CRITICAL SOLUTIONS HOSTS SMALL BUSINESS WEEK KICKOFF

Pennsylvania's Small Business Week was launched this spring at the Mission Critical Solutions facility in Alum Bank.

Neil Weaver, executive deputy secretary of the Pennsylvania Department of Community and Economic Development, officially launched Small Business Week.

"Small businesses are the backbone of our economy," Weaver said. "There are 1.2 million small businesses in Pennsylvania employing 2.5 million workers. Small Business Week is designed to educate, bring awareness and let small businesses know what is available to them. It's not just funding, but also networking and supplier lists."

The event's host, Mission Critical Solutions offers a full range of engineering, fabrication and machining services. MCS makes products used by the Department of Defense and the railroad industry. Currently, MCS manufactures some 1200 different parts for the international railroad industry as well as important products for the Department of Defense.

"We have been able to assemble a world class workforce," said Bob McGowan, CEO, MCS. Founded in 2008, with four employees working in a 9,000-square foot facility, the company has grown to 60 employees in a 50,000-square foot plant. The company's revenues have doubled for the last three years.



Pictured are: (L-R) State Representative Carl Walker Metzgar, 69th District; George Bohrer, President, Mission Critical Solutions, LLC; Bob McGowan, CEO, Mission Critical Solutions, LLC; Executive Deputy Secretary Neil Weaver, PA Department of Community and Economic Development; Bette Slayton, President, Bedford County Development Association; Representative Jesse Topper, 78th District; and State Senator Wayne Langerholc, Jr., 35th District.

"Small businesses are the backbone of our economy," Weaver said. "There are 1.2 million small businesses in Pennsylvania employing 2.5 million workers."

Neil Weaver, executive deputy secretary of the Pennsylvania Department of Community and Economic Development

TWO LARGE INDUSTRIAL FACILITIES OFFER ATTRACTIVE LEASING OPPORTUNITIES
For leasing information on both buildings, contact BCDA at (814) 623-4816 or info@bcda.org

ROCKLAND ADDS FORMER CANNONDALE BUILDING

Plans to expand product line and lease space



Rockland Manufacturing, national leader in the production of heavy equipment attachments, recently purchased the former 221,000-square foot Cannondale facility.

According to Bo Pratt, president of Rockland Manufacturing, the company will significantly expand its physical plant allowing for it to grow its business. In addition, Rockland

will lease space to businesses in areas that it is not using.

The company has a long and proud history in Bedford County. "Rockland is a valued employer and supporter of local organizations," said Doug Gerber, Chair of the Bedford County Development Association (BCDA).

SETON BUILDING SOLD TO GREEN LEAF MEDICAL

Part of the building available for lease



Green Leaf Medical, LLC, a Maryland-based company, recently purchased the 274,000 square-foot former Seton facility in Saxton. Green Leaf Medical is a leader in the growing and processing of medical cannabis.

For more than three decades, Seton was a nationally recognized manufacturer of high end automobile interiors. Due to a declining domestic market, Seton closed its Saxton plant in 2008.

Now, Green Leaf Medical hopes to use part of the building, known as Saxton Business Center for its medical cannabis business. Additionally, it will provide leasing opportunities for companies seeking space to grow and expand.

Lease rates are available at \$2.00 per square foot.

GROWING IN MANY AREAS, LAMPIRE DEVELOPS NEW CAPABILITIES



Sheep Barn



Everett Pharm Facility

"We are definitely growing in many areas," said Gregory F. Krug, president of Lampire Biological Laboratories. "We have increased our technical production staff and the staff's level of expertise."

Bedford County is positioned to reap the benefits from Lampire's recent growth. The company has expanded its capabilities in the antibody arena, in particular large production volume.

Lampire has added many new animals at its Everett farm and increased the available infrastructure there.

"At our Everett facility, we have added a two-story, 12,000-sq.ft. state-of-the-art building to help in the production of two key diagnostic tests," said Krug.

Lampire currently produces products from 500 animals in one building alone.

Additionally, Krug has mentored an entrepreneur, Karen Hoskins, helping her to grow her company, H. B. Custom Media, Inc. "Eventually, I saw a lot of synergy between her company and Lampire," said Krug. He recently pur-

chased H. B. Custom Media, Inc. "Karen's products and our culture bags are a natural fit for Bedford County."

A new arena for Lampire is stem cells. "We are now able to enter that marketplace," said Krug.

Lampire has grown steadily since its inception in 1977. The company now manages two expansive animal facilities, totaling over 450 acres in some of the finest agricultural country in North America.

These sites house large domestic farm animals and small laboratory animals for custom antisera, bulk sera, plasma, and red cell production programs. In addition, we now offer quality raw materials from New Zealand.

With the addition of a 18,000-sq. ft. laboratory in Everett, PA, Lampire now has three separate facilities for the processing and finishing of products. This facility increases its capacity for contract control manufacturing, hybridoma development, cell culture services, protein purification, bulk filtration, and antibody processing.

CAPITAL IS CAPITAL IN BUSINESS BCDA holds a financing seminar



BCDA Hosts Financing Seminar – Pictured are (l-r): Bette Slayton, Bedford County Development Association; Jared Lucas, Department of Community & Economic Development; Trudy Mitchell, Southern Alleghenies Planning & Development Commission; and Art Tintori, Catalyst Connection.

BCDA recently held a financing seminar that focused on public loan programs available.

More than thirty local businesses and bankers learned about loan programs available to a wide array of industries including agriculture, hospitality and tourism, manufacturing, child day care, construction, research and development, defense conversion, recycling, mining and service enterprises and more.

Presentations were made by representatives from the Pennsylvania

Department of Community and Economic Development, the Southern Alleghenies Planning and Development Commission, Catalyst Connection, The Progress Fund, the Altoona-Blair County Development Corporation and the Small Business Development Center.

Any business seeking financing should start with a call to Terri Brumbaugh at BCDA at (814) 623-4816 or e-mail brumbaugh@bcda.org.

BEDFORD COUNTY

DEVELOPMENT ASSOCIATION

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SHAWNEE STATE PARK NAMED PARK OF THE YEAR A Bedford County gem is lauded

An important contributor to the quality of life in Bedford County is the Shawnee State Park.

This year, the park's pivotal role in the region was highlighted by its being named Park of the Year by the Pennsylvania Parks and Forests Foundation.

Shawnee State Park covers 3,983 acres of scenic ridges and valleys with a 451-acre lake for boating, fishing and swimming. There are 15 miles of hiking trails, five pavilions, three boat launches, and permissible hunting over 3,000 of the acres. The park also has more than 200 camp sites.

Park Manager Dorothy Krupa, was very humbled by the designation and especially pleased for her staff and the Friends of Shawnee, a volunteer group. The park was nominated for this award by Caytlin Lusk, an outreach specialist for REI.

"This award speaks volumes about what is valued here in Bedford County," stated Doug Gerber, BCDA board chair. "And the fact that the park was nominated



by a local company demonstrates the kind of corporate involvement we have in Bedford County."

Congratulations to Shawnee State Park for being named Park of the Year by the Pennsylvania Parks and Forests Foundation!