

WINTER 2021

BC BROADCAST

A PUBLICATION OF THE BEDFORD COUNTY DEVELOPMENT ASSOCIATION

CaptiveAire Goes BOLD

“ In a period of so much uncertainty for businesses across the globe, CaptiveAire decided to be bold. ”

Secretary Dennis Davin, DCED



CaptiveAire's new 100,200-square foot facility



Bill Griffin and Secretary Dennis Davin



Top row - left to right: Brent Vernon, Secretary Dennis Davin, Rep. Jesse Topper, Brian Pachtman, Eric Shuke Bottom row - left to right: Commissioner Alan Frederick, Nick Perry, Bette Slayton, John Zoltowski, Bill Griffin, Matt Carter, Kaitlyn Clark

— CaptiveAire - A Great Relationship —

State, local and development officials, corporate leaders and guests – including welding students from the Bedford County Technical Center – attended a recent ribbon cutting for CaptiveAire’s new 100,200-square foot facility at the Bedford County Business Park.

Our Bedford facility is our most productive manufacturing center in the company due to the hard work and dedication of our employees.

Bill Griffin, CaptiveAire

Bill Griffin, President of Manufacturing and Engineering for CaptiveAire, noted that the company’s presence in Bedford dates from 2009. “It has been a great relationship with the community,” he said.

“CaptiveAire’s success and continued growth over a decade after planting roots in Pennsylvania speaks to our state’s friendly business climate and reputation for manufacturing manufacturing excellence,” stated Secretary Dennis Davin, PA Department of Community and Economic Development

“Bedford County continues to be a desirable location for world-class manufacturers. CaptiveAire’s continued growth and investment in Bedford County validates the productivity of our workforce, our great location and the ease of doing business here,” noted BCDA Board Chair, Brian Pachtman.”

CaptiveAire is the nation’s leading manufacturer of commercial kitchen ventilation systems, and now provides a complete solution of fans, heaters, duct work, and HVAC equipment.

The company has six manufacturing plants strategically located across the country, including the nearly 300,000 square feet in Bedford County. CaptiveAire used a local contractor, Clark Contractors, Bedford, PA.



Representative Jesse Topper congratulates CaptiveAire on its expansion

New Multi-Tenant Building

Preliminary engineering and design is underway for BCDA's new multi-tenant building. Plans are to go to bid by April 2022, with construction expected to commence in June and be completed by December 2022.

The multi-tenant building will offer flexible space which enables BCDA to "build-to-suit" the needs of new tenants.



Celebrating Manufacturing – A Leading Industry in Bedford County



Bedford County celebrated National Manufacturing Day on Oct. 1 at Bedford Reinforced Plastics. The event, organized by Bedford County Technical Center and BCDA, drew more than 200 local high school students from eight local schools to see advanced manufacturing in action.

Mike O'Dellick, the new administrative director for the Bedford County Technical Center (BCTC), said students from his school's building, automotive and welding programs attended this year.

"MFG Day is a vital component of our strong economic development in Bedford County. It helps remove students' misconceptions of what manufacturing looks like as it sheds light on the highly technology-driven industries and the need for a skilled labor workforce," O'Dellick said.

Local manufacturers and support organizations including JLG, Lampire Biological Laboratories, Mission Critical Solutions, Bedford CareerLink, Allegany College of Maryland and many others participated to show students the various industries available to them in Bedford County.

According to Secretary Dennis Davin, Department of Community and Economic Development, "Manufacturing is the number one business of Bedford County and is vital to the continued economic success of the region."

BCDA: Focus On The



Front Row Sitting: Jeffrey Crist, Gatter & Diehl, Inc.; Mark Bollman; Bill Leidholm, Vice Chair, Omni Bedford Springs; Trudy Reed, Wertz & Roadman; Bob McGowan, Assistant Secretary, Mission Critical Solutions; Dr. Sherry Cain, Treasurer, Cain Co

Back Row Standing: Deb Baughman, Bedford County Commissioner; Barry Dallara, Bedford County Commissioner; Lester County Commissioner; CA Detwiler, CA Detwiler, Golden Rule Farm/Forshey's Ag and Industrial.; Gregory Krug, Lampire Biol



Jen Marsh, BCDA Vice President

BCDA Announces New Vice President

Jen Marsh, who previously spent 11 years in health care administration with Meritus Health, the largest health system in western Maryland, has been selected to serve as BCDA's new vice president.

"I'm excited to dive in and begin assisting with the county's community and economic development efforts. I plan to provide boots on the ground support, paving the way for new business while promoting growth and expansion to existing businesses," said Marsh.

Marsh and her husband, Dr. Brian Stratta, recently moved to Bedford from Waynesboro

e Future



Mitchell, Assistant Treasurer, SAP&DC; James Gonsman, Immediate Past Chair, Hometown Bank, Brian Pachtman, Chair, Coaching and Consulting; Dwayne Zimmerman, Crowsnest IT Support; Robbie Weaver, Weaver Sanitation; Alan Frederick, Saxton Borough; Carl Barnhardt, JLG; Jan Fisher, UPMC Bedford/Altoona; Bette Slayton, BCDA; Alan Frederick, Bedford Biological Laboratories; Marcia O'Rear, Steltek Graphics, Inc.; Melanie Miller, BCDA



Gregory Krug, a returning board member, has grown Lampire's life science company in Bedford County to include a Bioprocessing Lab and 600-acre Pharm Facility. He has vast experience with economic development and workforce development boards in other PA counties.



Todd Smith, who took the helm of Smith Transport in 2018, brings 25 years of experience in the transportation industry to the BCDA board. Smith Transport is a national leader in the freight transportation, logistics and management industry.



James Becker, Executive Director of the Economic Progress Alliance of Crawford County, Bette Brown Slayton, BCDA President & CEO, Mike Grigalonis, President of PEDA and COO of Chester County Economic Development Council



Slayton named Pennsylvania's Economic Developer of the Year

“A lot of her work is out of the spotlight in helping individuals establish themselves locally and build their markets. We need more like her in regional economic development.”

Senator and Lt. Governor, Robert C. Jubilirer

“Supporters say one would be hard pressed to name someone who has had more of an impact on economic development projects in her community in recent years than Bette Brown Slayton,” said James Becker, executive director of the Economic Progress Alliance of Crawford County and chair of the PEDA Awards Committee.

The projects directly touched by BCDA have resulted in more than 4,000 new jobs and approximately \$3 million in annual property taxes, he noted.

In the writeup that accompanied Slayton’s nomination, former Lt. Governor/Senator Robert C. Jubilirer addressed the challenges that BCDA has surmounted.

“Hers is a very tough arena, a county where economic slowdowns seem to hit hardest, where recovery is slow to take root, where people want opportunity but are mistrustful of outsiders and where pockets of chauvinism

persist,” Jubilirer said. “A lot of her work is out of the spotlight in helping individuals establish themselves locally and build their markets. We need more like her in regional economic development.”

In their letter of support, Bedford County’s Commissioners acknowledged BCDA’s efforts have enabled the county’s economy to grow significantly and diversify, resulting in more opportunities for its youth than ever before.



Investing in Bedford County

SAPDC Secures Nearly \$4 Million for Bedford County Businesses

The Southern Alleghenies Planning & Development Commission (SAP&DC) focuses on promoting economic and community development, fostering cooperation among communities and the agencies that serve them, and working to make the Alleghenies a better place to live, work and do business.

Lending of nearly \$4 million was provided to Bedford County businesses, including My-Joy Farm, Green Garden Products, Mission Critical Solutions, Everite Door, Weaver Sanitation and The Union Hotel. Monies for increased marketing, purchase of new equipment and land/building acquisitions were all a part of the dollars secured for Bedford County businesses through SAP&DC.

Organizations like BCDA and SAP&DC help open doors to a variety of federal, state, local and private programs, finding and connecting opportunities.



Trudy Mitchell, SAP&DC Director of Lending closes a loan with Michael and Michelle Wilt. Funds will allow them to diversify their farm operation.

BCDA Hosts Successful Finance Seminar

From Left to Right: Nicholas Horting, DCED; David Kahley, The Progress Fund; Trudy Mitchell, SAP&DC; Michele Clapper, JARI; Jen Marsh, BCDA; Bette Slayton, BCDA; Jeff Boldizar, SBA.



BCDA hosted a finance seminar in November. Nearly 50 entrepreneurs, bankers, and accountants were in attendance to better understand and demystify finance options. A well-rounded panel of experts highlighted local, state and federal lending programs.

BEDFORD COUNTY

DEVELOPMENT ASSOCIATION

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Dignitaries Visit Bedford County



PA Treasurer Stacy Garrity recently toured Mission Critical Solutions and The Organic Snack Company. Pictured here are Shane Weyant, Creative Composites Group, Treasurer Stacy Garrity, Tim Pace, L.B. Foster and Bob McGowan, MCS.

U.S. Senator Bob Casey recently came to Bedford to discuss the new federal infrastructure bill. Commissioner Barry Dallara and Bette Slayton, BCDA shared the county's top priorities and economic development initiatives.

